

All India Institute of Medical Sciences **Jodhpur** 

Admn/Prop/78/2019-AIIMS.JDH

Dated: 04th March 2020

Subject: Purchase of accessories for Image Guided System for the department of Neurosurgery at

AIIMS, Jodhpur on proprietary basis - **Inviting comments thereon.** 

The Institute is in the purchase of accessories for Image Guided System for the department

of Neurosurgery at AIIMS, Jodhpur from M/s India Medtronic Pvt. Ltd, Mumbai on proprietary

basis. The proposal submitted by M/s India Medtronic Pvt. Ltd, Mumbai and PAC certification by

user are attached.

The above document are being uploaded for open information to submit objection,

comments, if any from any manufacturer regarding proprietary nature of the equipment within

21days of issue giving reference Admn/Prop/78/2019-AIIMS.JDH. The comments should be

received by office of Administrative Officer, Medical College at AIIMS, Jodhpur on or before 25th

March 2020 upto 03:00 PM failing which it will be presumed that any other vendor is having no

comment to offer and case will be decided on merits.

Yours faithfully,

**Administrative Officer** 

**Enclosed: Related documents enclosed.** 



## All India Institute of Medical Sciences **Jodhpur**

#### Medtronic

India Medtronic Pvt. Ltd. CIN: U33110MH1993PTC204814
1241, Solitaire Corporate Park,
Building No.12, 4th Floor
Andheri-Ghatkopar Link Road,
Andheri (East), Mumbai – 400 093, India www.medtronic.co.in tel +91-22-33074700/1/2/3 fax +91-22-33074704

Date - 17th December 2019

To, The Director, Jodhpur AIIMS.

Subject – Proprietary certificate for AxiEm Electromagnetic Navigation from Medtronic

Dear Sir.

This is to state that StealthStation® S8® Surgical Navigation System which has been recently installed at your Hospital is compatible only with AxiEM™ Electromagnetic Navigation. Going for an AxiEM Electromagnetic Navigation upgrade on the existing StealthStation® S8® will result in significant cost savings for the hospital instead of buying a Standalone Electromagnetic Navigation.

AxiEM® is the highest installed Electromagnetic Navigation solution in the world and India. This technology has application in Cranial and ENT surgeries. This solution is particularly critical to operate on pediatric patients when a surgeon prefers not to pin the patient and still navigate.

Medtronic is a pioneer in Electromagnetic Navigation and holds many patents in the field of Electromagnetic Navigation.

Rahul Arora

**Business Manager** Enabling Technologies & Surgical Synergy. Jullinon RTG.

India Medtronic.

Regd. Office 1241, Solitaire Corporate Park, Bldg No.12, 4th Floor Andheri-Ghatkopar Link Road. Andheri (Fast) Mumhai 400003 Dh. ±01.22.22074700



# All India Institute of Medical Sciences Jodhpur

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www.medtronic.co.in
tel +91-22-33074700/1/2/3
fax +91-22-33074704

Date - 8th January 2020

To, The Director, Jodhpur AIIMS.

# <u>Subject – Medtronic AxiEM Electromagnetic Navigation from Medtronic Inc, USA.</u>

I/We hereby certify that the rate offered for below configuration in the quotation for AxiEM Electromagnetic Navigation Upgrade for your existing S8 Navigation system supplied vide PO No. Admn/Tender/106/2018-AIIMS..JDH dated 2<sup>nd</sup> September 2019 are reasonable and justified and we are not offering lower rates to other hospitals.

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### Configuration offered-

9735957	EM KIT 9735957 S8 CRANI UPG	1
9734887	PATIENT TRACKER 9734887 NON-INVASIVE	2
9735428	STYLET 9735428 2 COIL SINGLE PACKAGE	2
9735317	POINTER 9735317 TRACER AXIEM PACKAGED	2
9735319	POINTER 9735319 NAVIGATION AXIEM PKGD	2

Rahul Arora 2020.01.11 17:02:24 +05'30'

Rahul Arora Business Manager Enabling Technologies & Surgical Synergy RTG India Medtronic.

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Regd. Office 1241, Solitaire Corporate Park, Bldg No.12, 4th Floor Andheri-Ghatkopar Link Road, Andheri (East) Mumbai 400093 Ph: +91-22 33074700 Fax: +91-22 33074704

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